



# OIL SANDS TRANSPORTATION



## SEGMENT OVERVIEW

Inter Pipeline's Oil Sands Transportation business involves the transportation of products from the Athabasca and Cold Lake oil sands regions in northern Alberta to major market hubs at Edmonton and Hardisty. It is comprised of the 100% owned Cold Lake, Corridor and Polaris pipeline systems, which span over 3,300 km and have 3.8 million barrels of storage capacity. Combined these systems have 2.3 million b/d of contracted capacity and 4.6 million b/d of ultimate capacity. This ultimate capacity provides Inter Pipeline a significant footprint that can be leveraged for future oil sands growth. During 2017 we transported approximately 1.2 million b/d of bitumen blend and diluent.

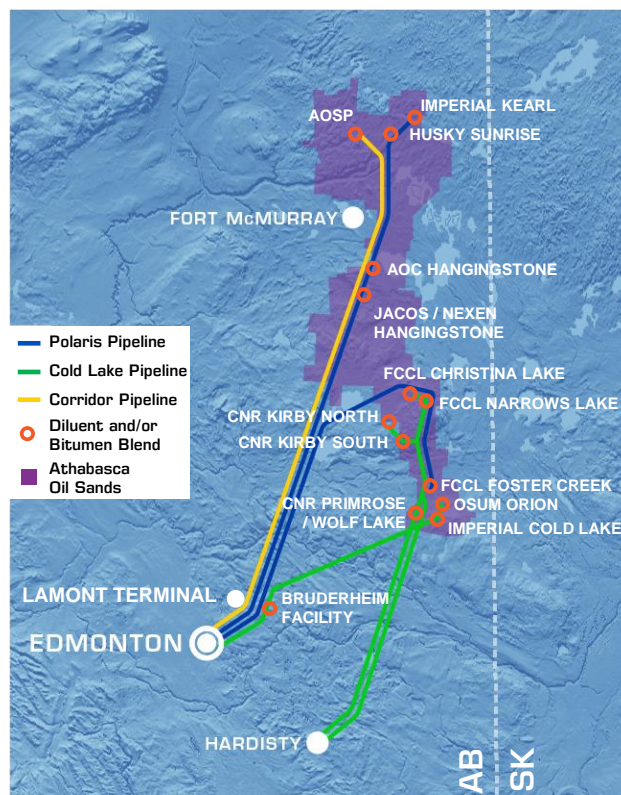
## MILESTONES

- 2000** Acquired a 15% interest in the Cold Lake pipeline system for \$50 million
- 2003** Increased Cold Lake ownership to 85% for \$425 million
- 2007** Acquired the Corridor pipeline system for \$760 million
- 2011** Placed a \$1.85 billion expansion of the Corridor pipeline system into service
- 2012** Polaris diluent pipeline system commenced commercial service
- 2015** Placed a \$3.0 billion expansion of the Cold Lake and Polaris pipeline systems into service
- 2016** Acquired the remaining 15% interest in the Cold Lake pipeline system for \$528 million

## PIPELINE SYSTEMS

(000's b/d)	Product	Contracted Capacity	Ultimate Capacity
<b>Cold Lake</b>	Bitumen Blend	1,255	1,900
<b>Corridor</b>	Bitumen Blend	465	1,400
<b>Polaris</b>	Diluent	545	1,300
<b>Total</b>	Bitumen Blend & Diluent	2,265	4,600

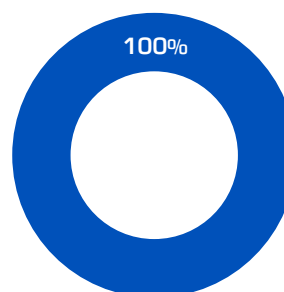
## AREA OF OPERATIONS



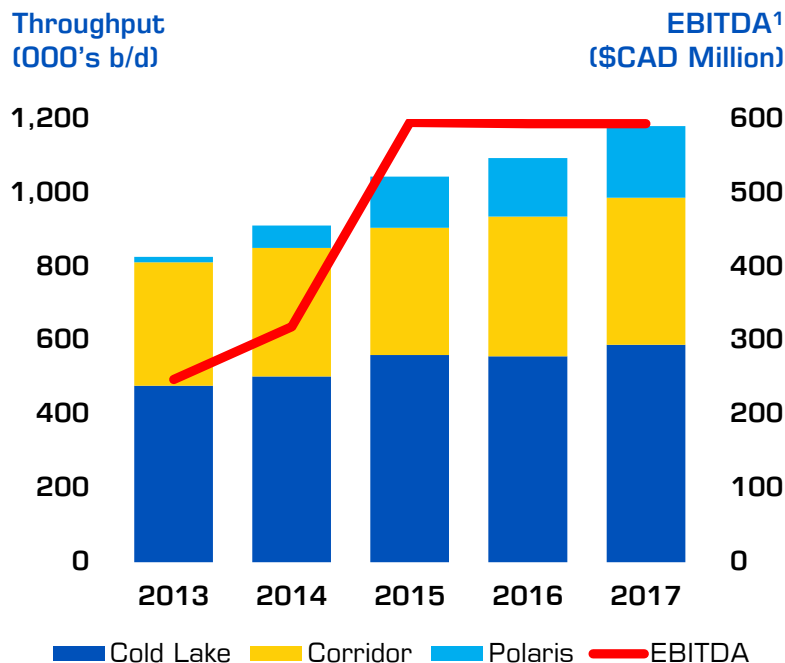
# CONTRACTUAL FRAMEWORK AND EBITDA GENERATION

Inter Pipeline's oil sands transportation services are generally provided to shippers pursuant to long-term cost of service contracts. These agreements typically provide our customers with dedicated capacity on our pipeline systems in exchange for a return on invested capital and recovery of substantially all operating costs. Ultimately this provides Inter Pipeline with stable cash flow generally not exposed to volume or commodity price fluctuations.

## 2017 EBITDA<sup>1</sup>



- Cost of Service:**
  - No volume or commodity price exposure
- Fee Based:**
  - Volume exposure but no commodity price risk
- Commodity Based:**
  - Volume and commodity price exposure



## 2017 Contract Summary

Length	20+ years remaining; ~40 years if extension provisions exercised
Counterparties	12

## 2017 Significant Customers



# OIL SANDS TRANSPORTATION FINANCIAL HIGHLIGHTS

(\$CAD Million)	2013	2014	2015	2016	2017
Revenue <sup>2</sup>	\$389	\$477	\$769	\$779	\$802
EBITDA <sup>1,2</sup>	\$248	\$319	\$596	\$595	\$595
% of Total Consolidated EBITDA	40%	46%	61%	57%	52%
Capital expenditures <sup>1,3</sup>	\$1,855	\$1,129	\$148	\$546	\$49

<sup>1</sup> See Non-GAAP Financial Measures section of Inter Pipeline's most recent Management's Discussion and Analysis; <sup>2</sup> Amounts reported on a 100% basis that includes non-controlling interest; <sup>3</sup> Capital expenditures include growth, sustaining and acquisition capital

Certain information contained herein may constitute forward-looking statements within the meaning of applicable securities laws, including, but not limited to, statements regarding pipeline ultimate capacity. Readers are cautioned not to place undue reliance on forward-looking statements as they are subject to a number of assumptions and known and unknown risks and uncertainties that may cause the actual results, performance or achievements of Inter Pipeline to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. Please refer to Inter Pipeline's most recent Management's Discussion and Analysis available at [www.interpipeline.com](http://www.interpipeline.com) for a discussion of the material assumptions and risks associated with the forward-looking statements. The forward-looking statements contained herein are made as of the date of this document, and, except to the extent required by applicable securities laws and regulations, Inter Pipeline assumes no obligation to update or revise forward-looking statements made herein or otherwise, whether as a result of new information, future events, or otherwise. The forward-looking statements contained in this document are expressly qualified by this cautionary note.



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